


AI The New Generation of Master Bartender

RobotAnno Bartender Vending Machine

Replicating the techniques of a professional master bartender

Awarded three professional quality certificates: EU CE, US FCC, China ISO9001. More than 60 national patents/Chinese outstanding team of creators/National high-tech enterprise/exported to more than 60 countries.



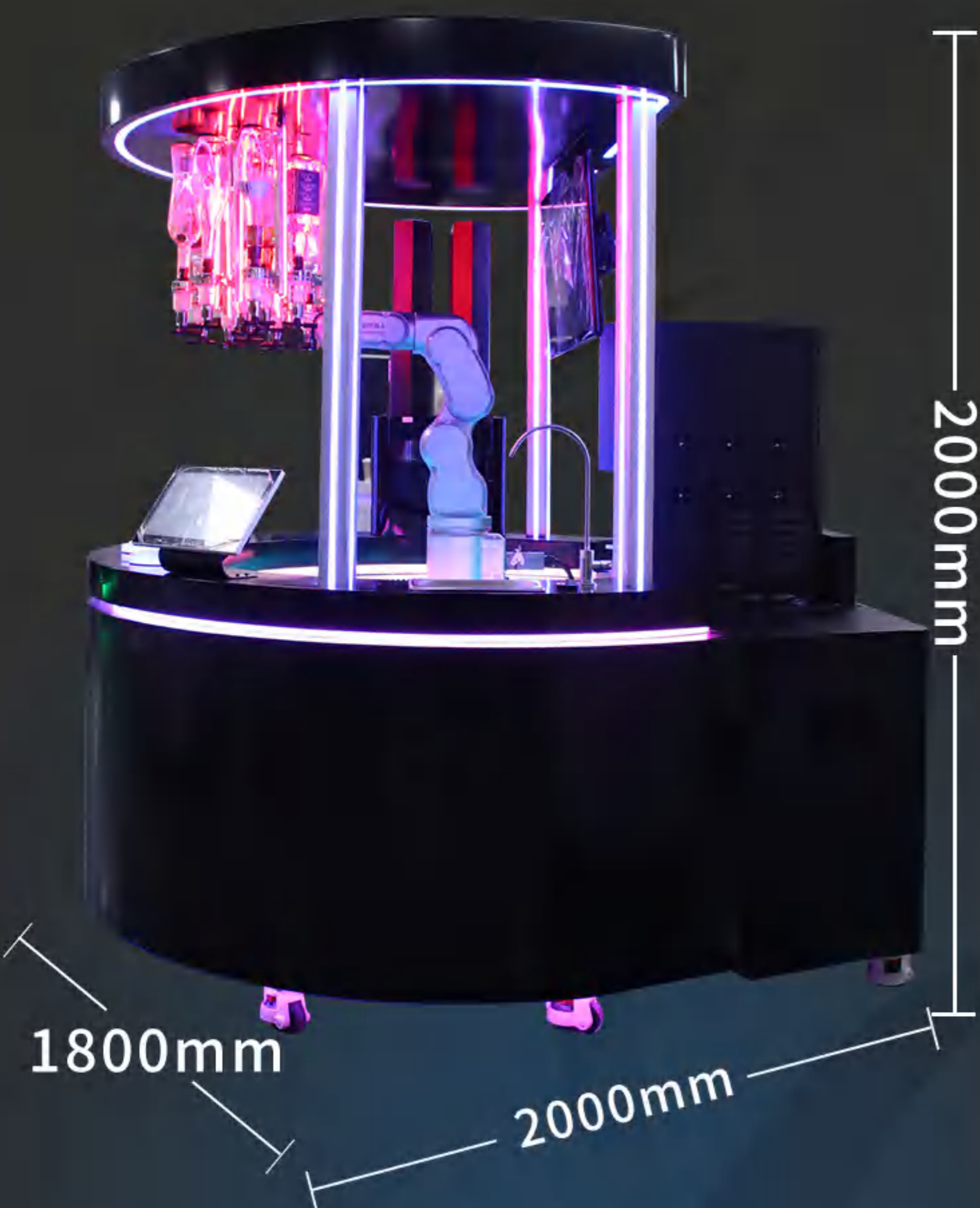
 安诺机器人
ROBOTANNO

Product Overview

Born internet celebrity! One set of equipment = one fancy bar! The next big thing in the bartending industry!

RobotAnno robot bartender vending machine—One key intelligent make drinks, unmanned self-service bartending machine! Mobile kiosk, occupies an area of less than 2 square metres, powerful functions; one-key ordering, robot arm intelligent operation, visualisation process; Minimalist design, available in black and white Brilliant lighting, eye-catching weapon; rich variety, free combination and matching of recipes; 12 kinds of test base wine, making up to 10-20 flavours; Equipped with a powerful ice maker, which can make ice instantly and make every cup of ice refreshing; self-service ordering operation, multiple payment methods; 24-hour automatic cleaning, preservation and sterilisation, The drink is ready to be served in 45 seconds, which is comparable to the craftsmanship of professional bartending masters!

Product Parameters



※ Available in black and white

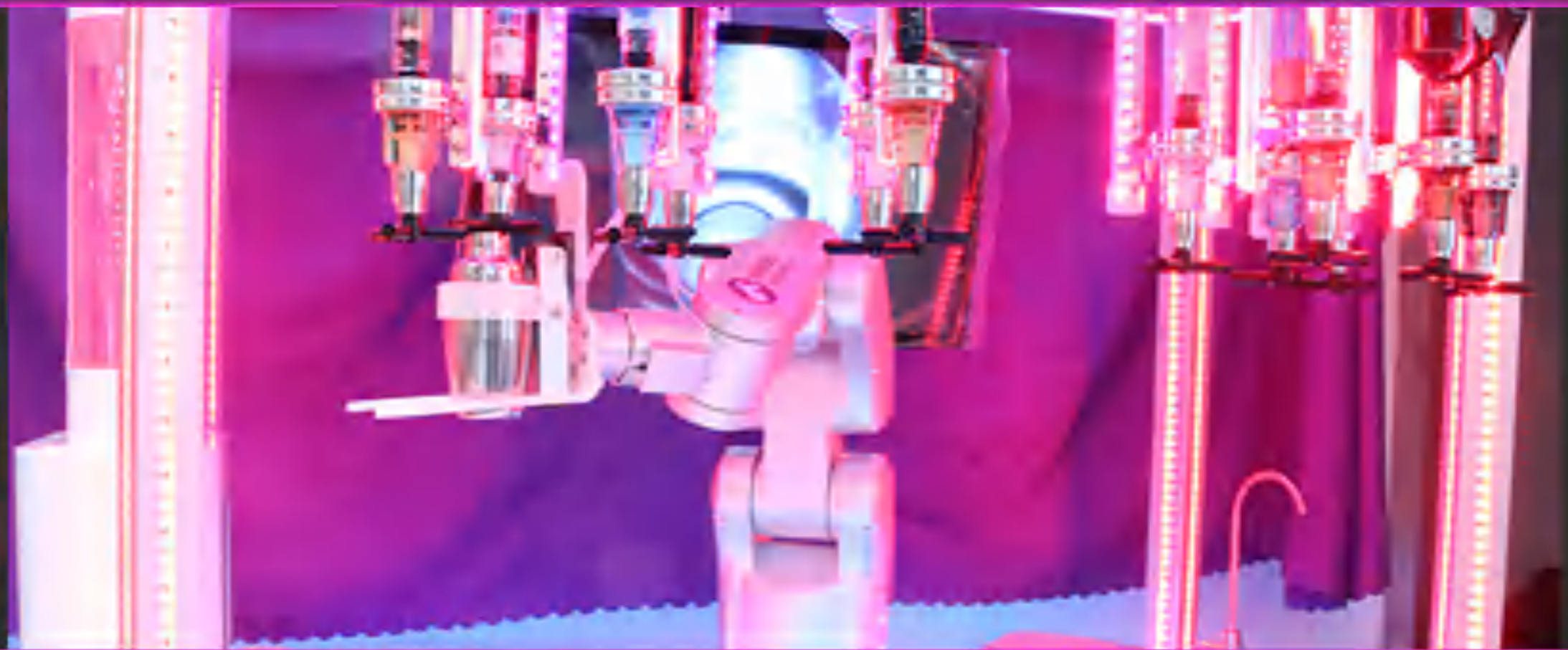
Equipment Parameters

model	DK-0-SJAN01-01
style	black/white
Size	L1800mm*H2000mm*W2000mm
Number of wine dispensers	12
Flavours	10-20
Ice output	100Kg/24h
Production time	45s
Weight	350KG
Fuselage construction	Sheet metal + aluminium alloy
Power	3000W
Robot arm	6axis robot arm
Ordering screen size	13.3 inch
Working time	365 days 24-hour continuous operation
Recipe matching system	Intelligent recipe matching adjustment
Intelligent alert	Out of stock alerts, fault alerts
Payment	Wechat, Alipay, UnionPay.etc
Overseas payment	Payment methods such as card swiping, paper currency, coins, etc
Back office system	Multi-dimensional data management
Product settings	PC, mobile backend management
Remote control	Remote monitoring on mobile devices

Product Functional Characteristics

Personalized customization, changing as needed;

Basic options include black and white colors, and more appearances can be customized according to the scene and customer needs. The appearance color and beverage taste of the product can also be personalized



Scan the code to place an order, convenient and fast;

One click order payment, customers can complete the entire purchase alone. The buying process is convenient and fast.



Flexible mobility and wide range of applications;

Flexible site selection, mobile, and widely applicable; Remote management, inventory warning, energy conservation and environmental protection.



24-hour operation, reducing costs and increasing efficiency

Unmanned operation, labor-saving; Small footprint, saving rent; 24-hour non-stop service with guaranteed business hours.



Instant ice making, every cup is icy

Equipped with an ice machine, the iced cocktail tastes even better! Powerful ice-making capacity to meet customers' all-weather consumption needs!



Mechanical Intelligence, Taste Stability

Rapid production, precise control of the programme; multi-module cooperative operation, efficient and intelligent; robot standardised production, instant ice production, multi-level taste buds enjoyment; automatic cleaning, food safety is protected.



Flavor Types

Mojitos, Dry Martini, Long Island Iced Tea, Bloody Mary, Sexy Beach, Metropolitan, Paul's Cocktail, Three Stripes, Brown Cocktail, Jack Withers, and more than 10-20 other flavours to order!



Application Scenario



Bar



Office building



Shopping mall



Airports



Customers cover more than 50 countries in the world, such as China, the United States, Britain, Germany, France, Japan, Australia, etc., and the application is in bars, KTV, exhibitions, weddings, airport VIP lounges, star hotels and restaurants and other scenarios.

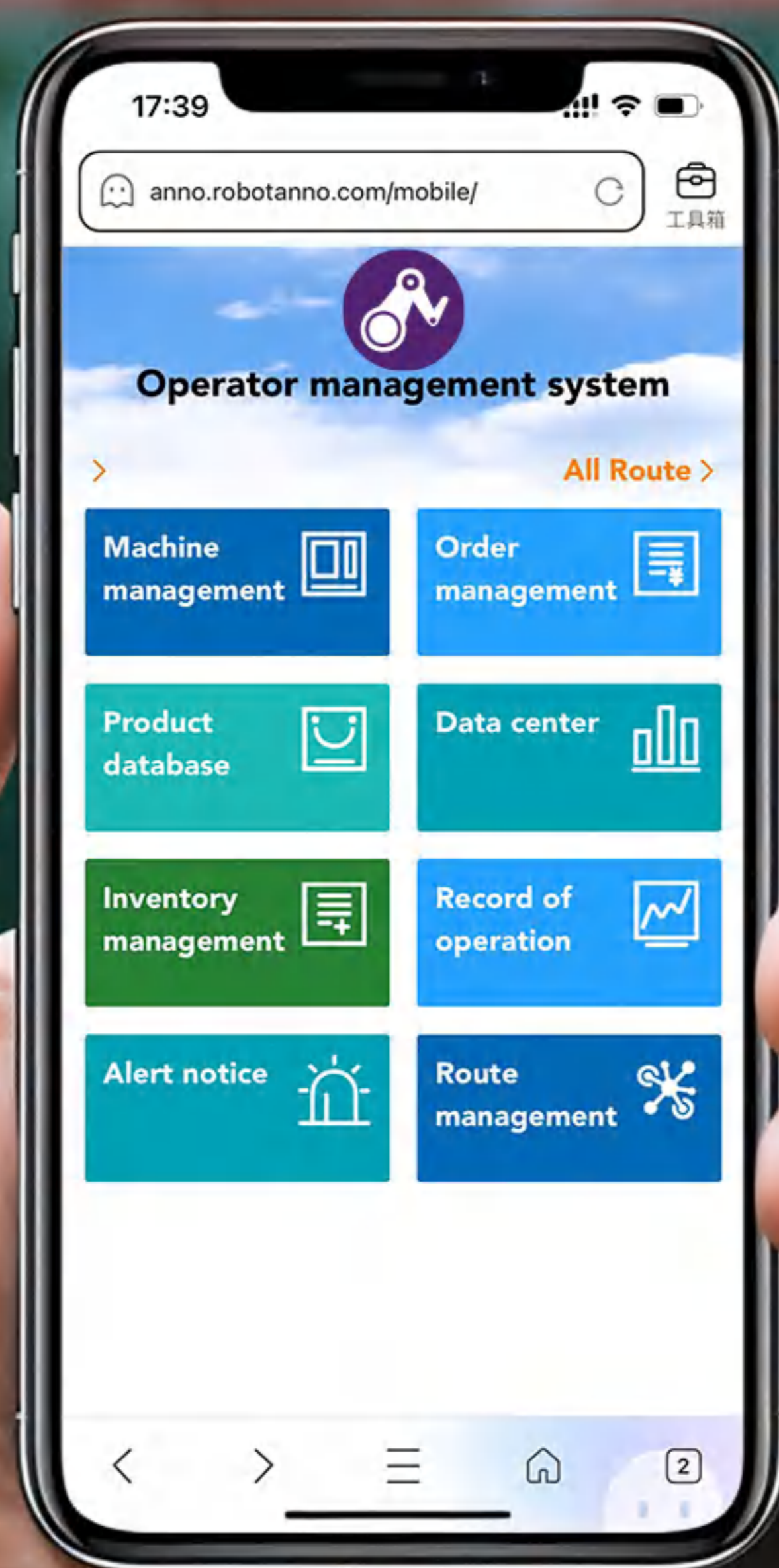
New economy/new paradigm disruptive revolution

New economic model: AI high-tech powerful empowerment, reconstructing the bartending industry. Small investment, fast return, with its own Netflix attribute, leading the new trend of bartending!

Traditional bartending industry	Robot bartender vending machine
<ul style="list-style-type: none"> ● Professional bartenders are expensive to hire ● Long employee training cycle ● Work intensity is high, quality assurance is difficult ● Chain shops struggle to replicate recipes ● Difficulty in controlling food safety 	<ul style="list-style-type: none"> ● Skilled in bartending and low cost ● Ready to use at any time, no need to wait ● High repetition accuracy ensures consistent movement ● Low cost and easy to replicate ● Fully automatic mechanical operation

Compare The Data

1 robot bartender vending machine = 1 high class bar		
	Traditional bar	RobotAnno bartender vending machine
Shop cost	\$40,000 - \$140,000 High renovation costs and high investment	\$13,800 - \$27,600 No need to renovate, mobile, no off-peak season risk
Labour cost	Professional bartender plus assistant, \$2800 per month	700/month for one person to manage multiple units
Rent	High rent for a floor space of 10m ² - 50 m ²	Footprint 2m ² -3 m ² , Only 10%-20% of the cost of a traditional shop
Product quality	The skill, mood and condition of the employees that can all lead to deviations in taste	Unified process standards for consistent taste
Product efficiency	2 minutes - 4 minutes, the efficiency gap between skilled hands is large, the output of defective products need to be reworked	30s-60s, Efficient and stable
Time of business	8-10H	24H
Single cup cost	About \$2.3 - \$2.7 Based on a unit price of \$3.5/cup	About \$0.7 - \$1 Based on a unit price of \$2.8/cup
Monthly profit	Selling 100 cups per day with a monthly profit of around \$2,800	Selling 100 cups per day with a monthly profit of around 4,150 yuan; Selling 200 cups per day with a monthly profit of around 8,300 yuan
Single cup cost comparison: low investment and high return		
	The investment in physical bars is relatively large	The investment in the RobotAnno bartender is relatively small
Material cost	About ¥6-8 (high loss and waste)	About ¥3-5 (precision production)
Manual allocation	About \$6	About ¥0.1
Rent and utilities	About ¥5	About ¥0.5
Depreciation and maintenance	About ¥3	About ¥0.5
Shop life	2-3 years (1 year old, 2 years broken, 3 years demolished)	10years
Total cost	Minimum ¥17- ¥19 (At Chinese market prices)	About ¥7 (At Chinese market prices)
Drawbacks	Employees can't remember, mistakes are made, wastage is high, return on investment is low, products are unstable, food safety is a risk.	Stable and consistent products, consistent and excellent flavours, efficient service standards, no waste and no wastage, high return on investment, and guaranteed food hygiene.



BACKGROUND MANAGEMENT SYSTEM



INVENTORY MANAGEMENT

Inventory inquiry, inventory statistics, movement details, inventory history, production records.



OVERALL OVERVIEW

Store overview, business trend analysis, merchandise sales statistics, store sales summary, store payment summary.



DATA CENTER

Daily data, cash income and expenditure, membership profile, membership consumption analysis, merchandise sales and inventory reconciliation, financial operating cost analysis, turnover and gross profit.



ALERT NOTICER

Real-time reminder of lack of material, real-time reminder of failure, wechat/SMS or email reminder, control the machine at any time.



PRODUCT DATABASE

Product information, product classification, product settings, sorting management, taste management, raw material configuration and product price adjustment.



ORDER MANAGEMENT

Sales slips, online shop orders, marketing orders, customer comments, queuing records, exception slips, Invoicing records.



RECORD OF OPERATION

Price change record, inventory change record, Product change record, historical data modification.



ROUTE MANAGEMENT

Different venues, different businesses, online revenue is automatically settled to the bank card, reducing manual errors and saving offline transfer costs.

QUALITY ASSURANCE



安诺机器人
ROBOT ANNO

RobotAnno (Shenzhen) Co., Ltd. (brand name: RobotAnno) was established in April 2017. It is a national high-tech company focusing on the research and development, production, sales and service of desktop-level robotic arms and AI robots for smart unmanned retail solutions. enterprise. Driven by artificial intelligence technology and using "easy-to-operate, high-performance, diversified" desktop-level robotic arms as a carrier, through integrated solutions, we help customers solve bottlenecks that restrict the future development of enterprises such as manpower shortages and rising labor costs. Anno Machinery products have obtained more than 60 national patents. The products are sold in more than 100 cities in China and more than 50 countries and regions around the world. They occupy a considerable marketshare in the global desktop-level robotic arms and AI robot smart retail markets.

AFTER-SALES CENTRE SIX SUPPORT

1. Customer Service Hotline Support:

Official website customer service, WeChat public number, WeChat group, after-sales telephone and other multiple after-sales support.

2. Software Support:

The software supports remote operation and software upgrading service, timely detection of problems and hidden dangers in use, and complete the synchronous update of the equipment to ensure that the equipment has the latest features and best performance.

3. Hardware Support:

Core parts are free to replace within the warranty period, video or text instructions guide to replace, can also support the repair of the factory; also equipped with detailed after-sales video and instruction manuals are also available.

4. Training Support:

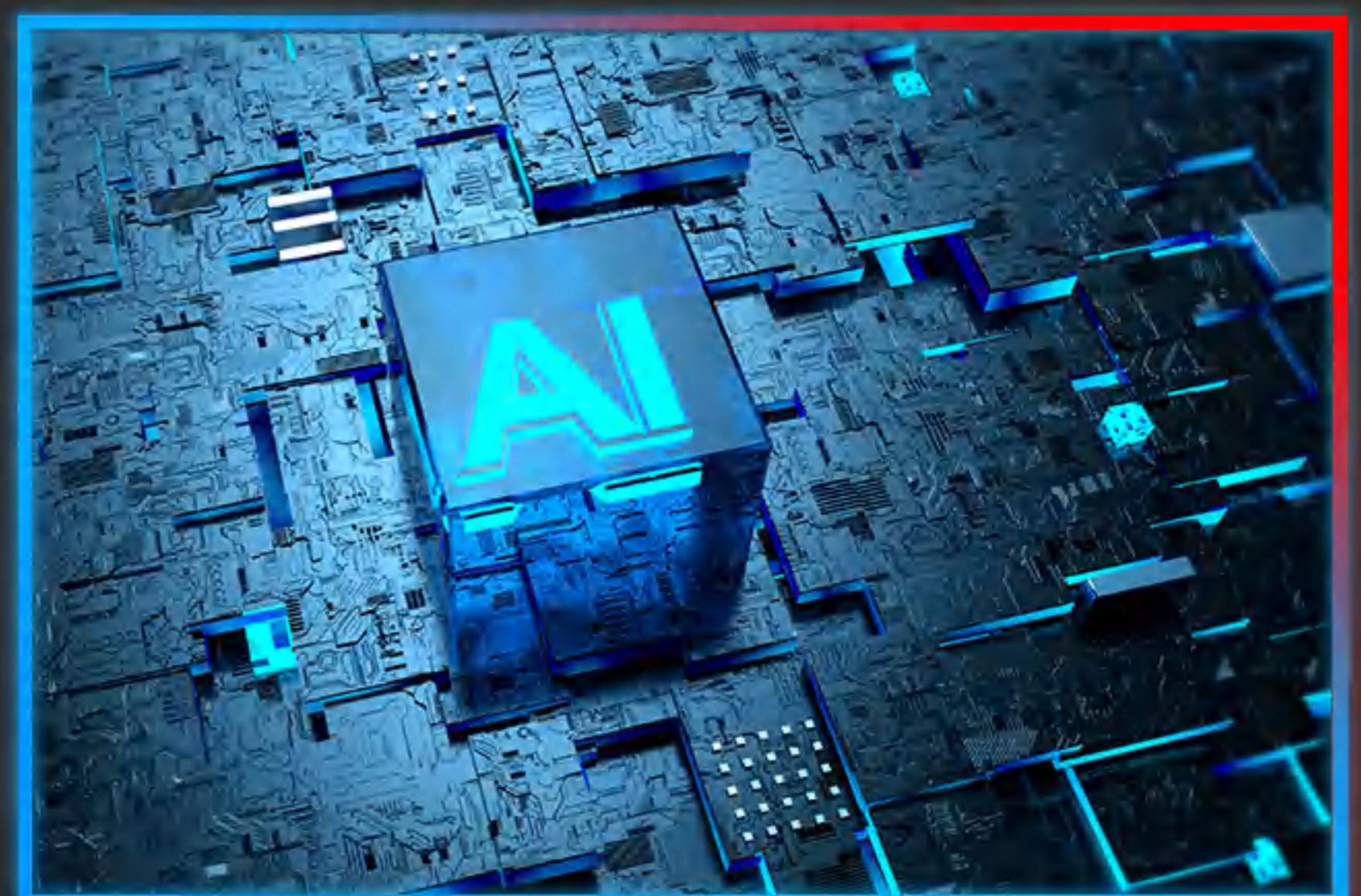
Support training in the factory or through video, conference, text and voice, etc various forms of training to understand the operating principles of the equipment, the use of methods and maintenance repair and maintenance.

5. Maintenance Warranty:

Commitment to a one-year warranty, lifelong maintenance; at the same time configure all kinds of maintenance accessories, to ensure that in the first time can quickly deal with the faults.

6. Technical Expert Support:

Technical experts online real-time answers and problem diagnosis, after-sales engineers provide many-to-one service to help users quickly locate faults, maximise the protection of equipment efficiency of the equipment, worry-free after-sales service.



**AI ROBOT BARTENDER
· VENDING MACHINE**
Enjoy the craft of master bartending

Robot Anno (ShenZhen) Co., Ltd.

—Focusing on desktop level robotic arms and AI robots+smart retail solutions

Tel:+86 0755-36950696

Web:www.robotanno.com

Email:robotanno@robotanno.com

Add: 5th Floor,Building 12, Changxing Science and Technology Park, Shayi Community, Shajing Street, Bao'an District, Shenzhen, Guang Dong Province, China



Red book



Company Website



WeChat official account



Tiktok